

Software Asset Management Solutions from Mattelli



Contact Us Now

If you require any assistance on contract management, asset management or license compliance, please contact us or one of our partners and we will be glad to provide assistance.

Mattelli

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Mattelli Partners

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trust

1. have trust in.
2. (trust with) have the confidence to allow (someone) to have, use, or look after.
3. (trust to) commit (someone or something) to the safekeeping of.
4. (trust to) place reliance on.
5. have confidence; hope.

Love it or hate it, your business needs software to operate: it's a key component underpinning your business operation.

License management is one of the least understood aspects of business management, and often one of the hardest to bring under control.

If you are asking such questions as:

- Why are we finding it difficult to manage our software assets?
- Why is it so difficult to track our ongoing software operational costs?
- Why can't we measure the real value of our software assets?
- Why haven't we got at our fingertips the information we need when negotiating with our suppliers?
- Am I getting best value from my current assets and ongoing support costs?

Then Mattelli can help.

Your compliance

Corporate compliance is extremely important in today's increasingly litigious world and many software vendors are increasing the regularity of their audits.

- Do you know if your company is compliant with your current license agreements?
- Do you know if you are at risk of incurring legal action or large unplanned expenditure?
- Would you like to know your compliance position across your organisation?
- Do you know if you have a commercial or legal exposure?

Mattelli can help you understand your actual license position.

Understanding your costs = cost reduction opportunities

For a large organisation, the value of the software it uses can run into millions.

Analysts suggest that fewer than 10% of IT managers understand their organisation's software assets. Equally, and perhaps surprisingly, analysts place software license related cost as one of the top 5 operational costs for some businesses.

The level of understanding required to make informed decisions about software related operational expenditure, or assess legal and commercial risk, is even more important in the current commercial climate: it's a serious, real and potentially costly problem for a lot of organisations.

Mattelli Unity

Available as a service, backed up with tried and tested methodologies and consulting, Mattelli Unity software will allow you to understand, manage and ultimately optimise your software assets and minimize your corporate risk. Unity software provides customers with real time dashboards of information which allow users such as procurement, IT, and project managers to manage their assets, costs and renewals.

Services & Consultancy

Through our extensive delivery experience, we have evolved a suite of services streamlined to meet the requirements of each stage in a Software Asset Management lifecycle. We bring the latest software and methods together to provide our customers with a complete end to end managed service, providing a solution for you to manage your own data and have real-time access to your costs, renewals and compliance position.

